



**Mr. Jean-Claude DELEN**

Born in Liège (B) on August 5, 1945

Career started in **1965** with **Air Express International**, a worldwide forwarding company with head office in Darien, Connecticut.

**From 1974 till 1985, Regional Manager.**

My role was to develop the agents network in the Middle East and Africa.

**From 1985 till today, Managing Director of DHL Global Forwarding in Belgium and Luxembourg and CEO BeNeLux & France.**

DHL is a subsidiary of the Deutsche Post with over 450 000 people in the world.

**Others**

I am also involved in many different professional national and international organisations.

a) **National**

**BAFI (Belgium Air Freight Institute)** representing 85% of the Air Freight Forwarders in Belgium.

Position : **President**

**CEB (Confederation of the Belgium Forwarders)** regrouping several forwarders organisations.

Position : **Chairman**

**IBOT (Belgium Institute of Transport Organisations)** mix organisation Ministry of Transport/Forwarders.

Position : **Vice President**

**FST : (Social Funds for Transport)** mix organisation Professional organisations/Unions representatives.

Position : **Chairman**

**FEBETRA (Federation of the Belgian Road Transport).**

Position : **Treasurer**

**Vice-President**

b) **International**

**CLECAT (Committee of Liaison for the Transport world with the European Commission).**

Position : **President**

**FIATA (International Federation of Forwarders and Auxiliary of Transport).**

Position : **Incoming President in the Presidency**

**Personality**

Self made man, easy approach in all circumstances.

Hard worker, entrepreneurial, Network player, can take advantage of every opportunity to grow business and return on Sales.

Customer focus commercial attitude.

Very good communication skills and diplomacy.

Team builder, management of staff and bonus scheme based upon recognition and achievement.

Decision maker and problems solving attitude. Quality driven management, involved in various aspects of Quality and Environment. Cost reduction concepts internal as well as external such as 6Sigma are well-known to me.

Anglo-Saxon management style.

Thanks to this large professional spectrum and extensive travel all around the world, I have acquired a broad multicultural experience.

I can take an helicopter view as well as Macro or Micro management.

**Hobbies**

Racing car, golf.