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General Manager, Senior Vice-President
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Executive MBA / CPA - HEC 2006
Ingénieur Civil Mécanicien - Faculté Polytechnique de Mons (B) (Mines de Paris equivalency)

Vocational path

Groupe SECA

Chief Executive Officer, from October 2002 to May 2008

160 employees, Turnover 12.5 millions €, 3 countries, 5 subsidiaries and 9 plants.

Assignments :

- Avoid the liquidation,
- Restore the profitability and boost the growth,
- Define the 5 years strategy.

Realizations :

- Outgoings reductions and mass redundancy plan (reduction from 145 to 130 employees)
- Merger and assets part supplies between subsidiaries
- Reduction of the subsidiaries and sites numbers, reorganization by professions (synergies)
- Leaving of old subsidiaries executives and minority shareholders
- Short term debts cutting down and the customer accounts rehabilitation
- Account plan piloting
- Collaboration with the banks
- Subsidiaries new generation manager training
- Romanian subsidiary launching
- ERP implementation
- Quality system revision
- Turnover increasing from 9 to 12 millions Euros (sector based average)
- External growth recovery with success

Groupe SECA – SECA Benelux subsidiary (Brussels)

Chief Executive Officer, from February to September 2002.

10 employees – Turnover 1 millions €.

Assignment :

- To boost the activity in loss at this time.

Realization :

- Regained profitability in 9 months.

ALTRAN – De Valck Engineering subsidiary (Brussels)

Business Unit Manager, 2000 - 2002.

110 employees – Turnover 12 millions €.

Assignment :

- Activities diversification,
- Succeeded in the integration of DVE after the initial failure (external growth).

Realization :

- DVE joined the other Altran companies in Brussels,
- Activities opening in the aeronautical and motor areas.

Groupe SECA – SECA Benelux subsidiary (Brussels)

Departmental head, 1995 - 1999.

Cimenteries CBR – White Cement Plant (Belgium)

Project Engineer, 1994 - 1995.